



ROBERT S. PRICE  
A R C H I T E C T

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## INTRODUCTION

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My name is Robert S. Price and I am currently a Principal Architect with Atkins Buchner Price Architects, PLLC in Memphis, Tennessee. I am one of the three founding partners which established ABP Architects in August of 2001.

Over the past twelve months two aging partners and a horrible economic climate have forced me to evaluate my career and consider a new direction.

I am currently seeking a position with an established company or firm needing a seasoned architect. I have over 20 years of architectural experience managing projects throughout the United States and more than 10 years of experience managing architectural offices and staff.

I am experienced with all phases and virtually every building type associated with commercial, educational, healthcare, hospitality, industrial, institutional, municipal, recreational, and residential design and construction.

I have an extensive background in commercial developments, educational facilities, hotels, medical occupancies, multi-family housing, municipal projects, offices, restaurants, retail centers, and movie theaters.

My business related experience is complete with all of the attributes necessary to start or develop a branch office; or establish and direct a new or existing department including marketing and business development, business and finance administration, as well as staffing and employee management.

My architectural experience and capabilities are multi-dimensional including programming, design, presentation, design development, cost estimating, code research, construction documents, specification writing, engineering coordination, bidding, construction administration, and project closeout.

My technical competency includes installation, setup, and working experience with office networks and security software; working experience with a variety of CADD programs and plotting equipment; daily usage of Wordperfect, Microsoft Word, Outlook and Adobe Acrobat; and familiarity with Excel, MS Means Estimator, and Microsoft Office.

My computer graphic competency includes experience with imaging software such as Photoshop and Corel; and design and implementation of websites using Dreamweaver and HTML code.



# QUALIFICATIONS

## Robert S. Price, AIA

I have over 20 years of architectural experience managing projects throughout the United States and more than 10 years of experience managing architectural offices and staff.

I am an experienced principal architect, project executive, project manager, project architect, designer, specification writer, architectural estimator, scheduler, and construction administrator.

I am client service oriented with an inherent understanding of people, a natural leader with excellent communication and presentation skills, and an organizational genius and efficiency expert with off-the-chart math skills. I maintain the creativity for design and the technical capacity to implement design solutions. I can be flexible and open-minded as well as rigid and decisive as each situation requires.

## Professional Qualifications

- Tennessee Registered Architect No. 101718
- NCARB Certified

## Professional Affiliations

- Member of the American Institute of Architects
- Member of the U.S. Green Building Council

## Post Secondary Education

- BS Architecture - University of Memphis 1990
- BS Construction - University of Memphis 1989

## Other

- Guest Speaker at the 2004 Regional Conference for Theatre Owners and Operators
- Founding Partner and Principal Architect with Atkins Buchner Price Architects, PLLC which is listed annually in the Memphis Business Journal as a Top 15 Local Architectural Firm



# EXPERIENCE

## Principal Architect

August 2001 to Present

Atkins Buchner Price Architects, PLLC - Memphis, TN

Partner responsibilities include marketing, fee proposals, contract negotiation, accounts receivable, and employee management including hiring, compensation, benefits, time-off, annual reviews, and discipline.

Principal Architect responsibilities include programming, client communications, participation in establishing design direction and concept, management of staff regarding deliverables and deadlines including cost estimating, code research, specifications, engineering coordination, and document production, as well as site visits to determine adherence to design intent and overall project progress.

## Design & Production Manager

September 1993 to August 2001

Mark E. Watson & Associates Architect - Memphis, TN

Management included services proposals, contract negotiation, invoicing and fee collections, hiring of personnel, communication with clients, programming, overseeing the staff of ten to twelve project managers and intern architects providing design direction and insuring implementation of design intent, adherence to office graphic standards, and project completion on the deadlines which I established.

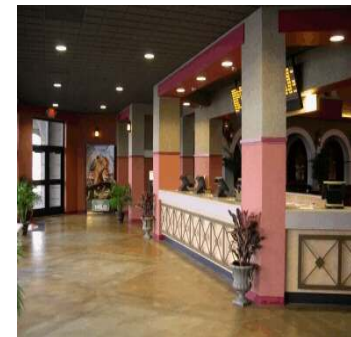
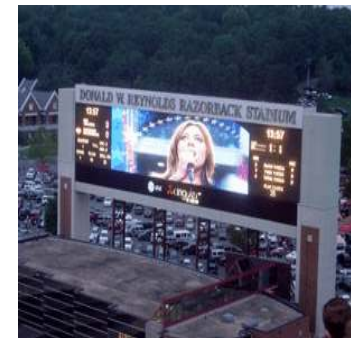
Management also included educating and training project managers and intern architects regarding network usage, efficient CADD production, cost estimating, code research, specification writing, engineering coordination, bidding procedures, submittal review, pay requests, and contractor communications.

## Intern Architect

January 1989 to August 1993

Jimmy Hudspeth Architect - West Memphis, AR

Project tasks included schematic design, design development, construction document preparation, code research, specification writing, engineering coordination, submittal review, and site visits.





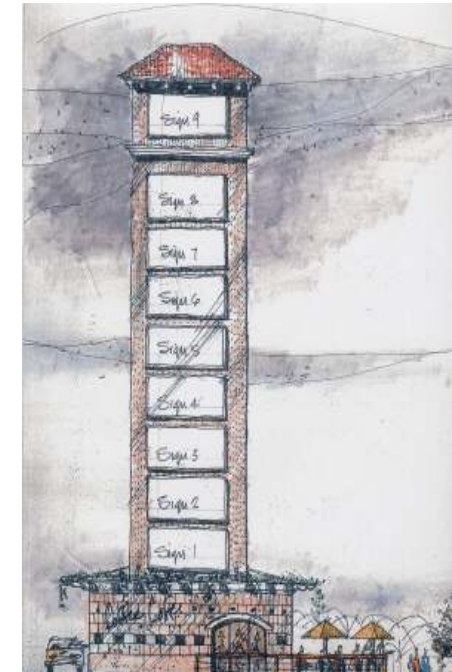
## Commercial

My commercial experience is widespread and includes new construction, additions, renovations, build-outs, tenant improvements, and maintenance projects associated with virtually every commercial building type.

In addition to the normal design, production, and construction administration experience associated with commercial projects I am also experienced with zoning regulations and variance boards, design review boards, city council hearings, and historic preservation.



## DEVELOPMENT



### Development

My large-scale development experience includes lifestyle centers, industrial parks, office parks, PUD's, and residential developments.

In addition to the normal architectural experience associated with developments I am also experienced with preparation of design guidelines for third-party users such as tenants and owners, negotiation and coordination with local utilities for infrastructure improvements, and communications with municipalities regarding maintenance, drainage, lighting, and other issues.





### **Multi-Family Residential**

My experience with multi-family residential projects includes apartments, assisted-living facilities, condominiums, low-income HUD housing, high-rises, and townhouses.

I have been involved with thousands of units of new construction, additions, and renovations throughout the United States including programming, design, production, and construction administration, as well as interacting with clients, facility managers, physical plant personnel, HUD and other government agencies.





## Healthcare

My experience with healthcare and related medical projects includes marketing, client relations, design, production management, and construction administration for the following:

- Baptist Memorial Hospital
- Crittenden Regional Hospital
- LeBonheur Children's Medical Center
- Raleigh Doctor Center
- Ronald McDonald House
- Shelby County Health Department





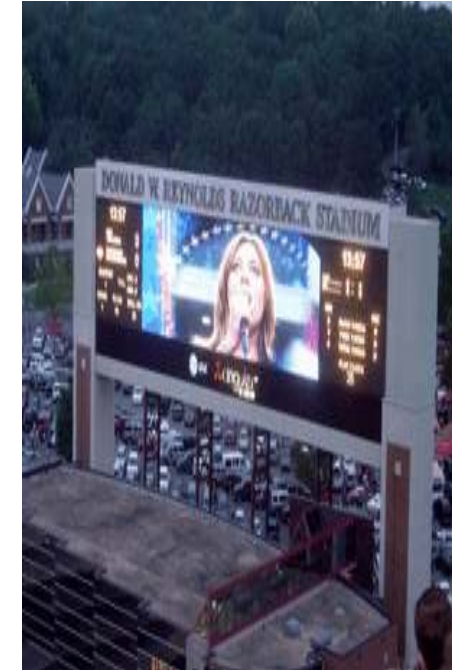
## Municipal

My experience with municipal, institutional, and educational projects includes marketing, client relations, design, production management, and construction administration for the following agencies:

Arkansas Air National Guard  
Haywood County Schools  
Memphis Tennessee  
MSC Health Department  
Mobile Alabama  
Tennessee Board of Regents

Crockett County Schools  
Jackson Tennessee  
Memphis Park Commission  
Mississippi Department of Corrections  
Shelby County Tennessee  
Tennessee State Parks Commission





## Universities

My experience with college, university, and upper education projects includes marketing, client relations, design, production management, and construction administration for the following:

Austin Peay State University  
Dyersburg State Community College  
Lemoyne Owen College  
Memphis Technology Center  
Tennessee Board of Regents  
University of Memphis

Crump Technology Center  
Jackson State Community College  
McKenzie Technology Center  
Southwest Tennessee Community College  
University of Arkansas  
Whiteville Technology Center





## Hospitality

My hotel experience includes full service hotels, select service hotels, franchises, and independents of all sizes and I have performed services for thousands of units of new construction, additions, and renovations throughout the United States.

My experience with national brands includes Best Western, Comfort Inn, Comfort Suites, Country Inn & Suites, Extended Stay America, Hampton Inn, Hampton Inn & Suites, Holiday Inn, Holiday Inn Express, Homewood Suites, Mainstay Suites, and Ramada Inn just to name a few.



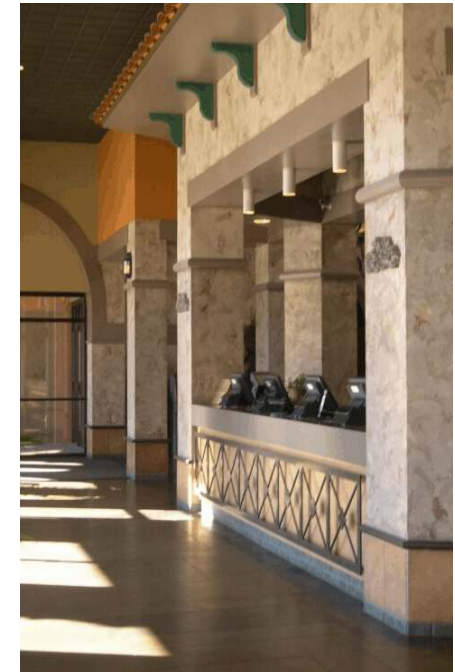


### Restaurants

My restaurant experience includes bars, grilles, nightclubs, franchises, white tablecloth dining, and virtually any other food and beverage experience for corporations, restaurant chains, and independent operators.

In addition to typical design and construction experience I am also knowledgeable regarding restaurant prototyping, equipment selection, health department requirements, FDA regulations, and liquor license procedures.





## Theatres

My movie theatre design and construction experience includes locations across the United States for corporations, developers, design-build contractors, movie theatre chains, and independent operators of all sizes.

I am an industry leader in the design of movie theaters having been involved in over thirty movie theater projects since 1993 including multiplexes, intimate studios, new construction, additions, renovations, stadium seating retrofits, and upgrades for accessibility.



## CONTACT

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For additional information, references, questions, or comments regarding these qualifications, contact:

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