



AIA Florida

Consultants' Competitive Negotiation Act

Summary

The Consultant's Competitive Negotiation Act (CCNA) was enacted by the Florida Legislature in 1973. This qualifications-based public procurement system for professional design services continues to be the gold standard for states across the country.

CCNA establishes procedures for agencies to:

- Provide public notice of certain projects
- Select the most qualified firm
- Negotiate a fair and reasonable contract with the selected firm

CCNA applies to public procurement by the state and its agencies, municipalities, counties and other political subdivisions (taxing districts, etc.) and school districts or school boards for professional services of:

- Architects
- Landscape architects
- Professional engineers
- Registered surveyors or mappers

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Explanation and Justification

Empirical Data Supports Qualifications Based Selection of Design Professionals

CCNA is the only objective and fair way to select design professionals. The health, safety and welfare of Floridians, efficient use of limited resources and development of high performing public buildings demands the CCNA process. CCNA ensures the best overall project delivery, cost management and owner satisfaction. In fact, according to a two-year study led by Paul S. Chinowsky, Ph.D., of the University of Colorado and Gordon A. Kingsley, Ph.D. of Georgia Tech, public entities that use CCNA-style procurement methods for these types of services are better able to control construction costs and achieve a consistently higher degree of project satisfaction than those using other procurement methods.

**Action
Sought**

Oppose any legislation that may seek to amend CCNA and the qualifications-based selection process.