

#41

COMPLETE

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Page 1: General Organization Information

Q1 Organization Information:

Organization Name	Changi Airport Group (S) Pte Ltd
Address	P.O. Box 168 Singapore Changi Airport
City	Singapore
ZIP/Postal Code	918146
Country	Singapore
Organization Website	http://www.changiairportgroup.com

Q2 Organization Type:

Other (please specify):
Airport Operator/Manager

Q3 Brief Company/Entity Description:

The Changi Airport Group (CAG) operates and manages one of the busiest airports for international traffic, Changi served over 62.2 million passengers in 2017. It serves more than a hundred airlines flying to over 400 cities all over the world in more than 100 countries.

With excellent operating indicators and a growing list of accolades, Changi Airport is among the Top 10 Largest Airports in the world for international cargo traffic and it is constantly innovating and developing Changi Airport to serve millions of international passengers.

Q4 Contact Information:

Contact First Name	Stuart
Contact Last Name	Ralls
Title Within Organization	Associate General Manager
Email Address	stuart.ralls@changiairport.com
Daytime Phone Number	+(65) 9618-1982

Q5 Commercial Officer/Specialist Name:

Ng Haw Cheng

International Business Opportunities Intake Questions

Q6 U.S. Embassy/Consulate Post:

CS Singapore

Q7 Is the organization an existing client?

Yes

Page 2: Business Opportunity Type

Q8 What kind of business opportunity is this?

Commercial Opportunity

Page 3: Tender Information

Q9 Is there a local content requirement?

Respondent skipped this question

Q10 Is the organization already pre-qualified?

Respondent skipped this question

Q11 Is there a sovereign or corporate guarantee for this project?

Respondent skipped this question

Q12 Can bid be submitted in English?

Respondent skipped this question

Page 4: Business Opportunity Information

Q13 Describe the product/service(s) the organization is seeking. Please be as specific as (ex. links, relevant language, etc.)

Development of Changi Airport Terminal 5 and third runway

Q14 Trade name of product requested and formula as necessary.

N.A.

Q15 Please enter the product(s) HS code(s)

N.A.

Q16 Select the industry that best describes this opportunity.

Other (please specify):
Aerospace, Transportation and
ICT

International Business Opportunities Intake Questions

Q17 If the organization has a U.S. Supplier(s) in mind, please indicate the company of interest below.

N.A.

Q18 Quantity Needed (Amount and Unit):

N.A.

Q19 Unit of measurement type:

Metric

Q20 Price Range/Dollar Value (USD):

\$20 billion (for all projects parcels till completion in 2030)

Q21 What type of contacts is the organization seeking?

Other (please specify):
All of the above

Q22 Purchase Needed By/Submission Deadline:

Date / Time

01/01/2030

Page 5: Optional Information

Q23 Sales Frequency:

Long Term Supplier

Q24 Should responding firms write in English or another language:

English

Q25 Does the buyer want responses from U.S. Manufacturers Only or are agents and distributors acceptable?

Agents and Distributors Acceptable

Q26 What specific information does the buyer want a U.S. Supplier(s) to provide in their response?

Product specifications

Q27 List the Most Important End-Users or End-User Industries for This Product / Service:

End-User/Industry #1:

airport operator

International Business Opportunities Intake Questions

Q28 What type of licensing or registration does the product the organization is seeking require in their country?

N.A.

Q29 Is a service contract required?

Yes

Q30 Additional Comments

Spanning a massive 1,080 hectares (equivalent to more than 660 football fields), the Changi East project is Changi Airport's largest development in its history. An inter-agency Changi 2036 Steering Committee was established in 2012 to develop a plan for this mammoth expansion for Changi, which included a recommendation to construct a fifth terminal, Terminal 5 (T5) .

Besides T5, the scope of works for this mega-project also includes the operationalization of a three-runway system, the construction of tunnels and other underground systems, and the development of cargo complexes and other supporting infrastructure. Being a greenfield development site, located to the east of the existing airport (hence the name Changi East), basic infrastructure, including utilities, water management systems, ground transportation (road and MRT) will need to be built and this will take several years before airport facilities are commissioned.

When fully completed, T5 will have a capacity similar to that of Terminals 1 to 3 combined. T5 will be connected to the existing Terminals to allow the expanded Changi Airport to be operated as a single, integrated airport for ease of transfer between different terminals, passenger convenience and airfield operational efficiency. T5 will have an initial capacity of 50 million passengers per annum (MPPA), bringing Changi Airport's total handling capacity to 135 mppa by the end of the next decade. The terminal will also be connected to the MRT network.

U.S. suppliers/contractors/developers should touch base with Mr. Stuart Ralls for further details on the various tender parcels for the projects.
