# 2017 Component Membership Toolkit



The Toolkit contains helpful resources on renewals, retention & recruitment and other helpful membership tools.

#### 2017 COMPONENT MEMBERSHIP TOOLKIT

MEMBERSHIP SERVICES & STRATEGY MANAGEMENT TEAM OVERVIEW MEMBERSHIP SERVICES & STRATEGY DEPARTMENT CONTACT LIST 2017 MEMBERSHIP CALENDAR

# **Operational Resources**

MEMBERSHIP FORMS AND APPLICATIONS
DUES INSTALLMENT PROGRAM INFORMATION

# **Member Engagement Resources**

MEMBERSHIP RENEWAL RESOURCES
MEMBERSHIP FULFILLMENT RESOURCES

# **Strategy Resources**

RESOURCES TO VERIFY FELLOWSHIP (FAIA) ELIGIBILITY Membership Reporting Resources

# **Continuing Education Resources**

GENERAL CONTINUING EDUCATION RESOURCES

# **Other Helpful Resources**

2017 MEMBERSHIP POLICIES

MEMBER BENEFIT AND RESOURCES GUIDE

2016 MEMBER & COMPONENT SUPPORT RESOURCE GUIDE

TRADEMARK GUIDELINES FOR USE OF AIA DESIGNATIONS

#### **Membership Strategy & Services**

Cedric Rush, Managing Director - cedricrush@aia.org - (202) 626-7437

#### **Christina Thomas**

Director, Membership Operations; <a href="mailto:christinathomas@aia.org">christinathomas@aia.org</a> - (202) 626-7392

Oversees membership operations processing and billing & collections teams; provides support to components, membership data, payment processing and records management, membership lapse/terminations, zip code territory management, membership policies for components;

#### Kathy Detgen

Manager, Membership Operations; kdetgen@aia.org - (202) 626-7565

Manages the Operations processing team that is responsible for the collection of new, reinstating and renewing membership dues; provides support for current and prospective members

#### Tai Cleveland

Manager, Billing & Collections; taicleveland@aia.org - (202) 626-7455

Annual Call for Dues, dues adjustments/waivers, invoicing, renewal reminders, outstanding dues balance collection, Job Board revenue share

#### **Andrew Hogan**

Director, Membership Strategy; andyhogan@aia.org - (202) 626-7391

Membership planning and strategy, retention and recruitment, membership reporting & analysis, and Career Center marketing

#### Steven Bell

Manager, Membership Reporting & Analysis; stevenbell@aia.org - (202) 626-7593

Membership reporting - key membership reports (national, component and regional membership rosters/counts, and historical comparison reports); trend analyses (membership demographics, renewal and recruitment tracking); data integrity and validation; ad-hoc reports

#### **VACANT**

**Director, Membership Call Center Operations** 

Oversees the Operational management teams (CES Support, Informational Central and Membership Operations)

#### Dana French

Sr. Manager, Membership Call Center Operations; dfrench@aia.org - (202) 626-7424

Manages the centralized Membership Call Center team that is responsible for inbound calls and e-mails specific to membership, component support and continuing education for members and CES providers

#### Wanda Chambers Steinberg

Director, Membership Engagement; wandachambers@aia.org - (202) 626-7584

Membership engagement planning and strategy, new member welcome kits, special studies and strategies, career center resources, promotional membership campaigns, membership communications and marketing, project management execution, information technology and web management

# ▶ MEMBERSHIP SERVICES & STRATEGY DEPARTMENT CONTACT LIST

Comi			Title
Cory	(202) 626-7360	coryanderson@aia.org	Associate, Call Center Operations
Wanda	(202 626-7584	wandachambers@aia.org	Director, Membership Engagement
Breia	(202) 626-2559	Breiaclaggett@aia.org	Associate, Membership Operations
Tai	(202) 626-7455	taicleveland@aia.org	Manager, Billing & Collections
Kiwani	(202) 626 7488	kiwaniooonor@aja org	Associate, Membership Operations
	, ,		
Veletta	` '	vcrawford@aia.org	Associate, Call Center Operations
Jackie	(202) 626-7393	jder@aia.org	Specialist, Billing & Collections
Kathy	(202) 626-7565	kdetgen@aia.org	Manager, Membership Operations
Dana	(202) 626-7424	dfrench@aia.org	Sr. Manager, Call Center Operations
Betteenia	(202) 626-8047	betteeniahillman@aia.org	Associate, Call Center Operations
Andrew	(202) 626-7391	andyhogan@aia.org	Director, Membership Strategy
Korey	(202) 626-7367	koreyjohnson@aia.org	Associate, Membership Operations
Alison	(202) 626-7454	akarfeld@aia.org	Associate, Membership Operations
Phillip	(202) 626-7388	philliplim@aia.org	Associate, Membership Operations
Daniel	(202) 626-8050	danielneri@aia.org	Associate, Membership Operations
Cedric	(202) 626-7565	cedricrush@aia.org	Managing Director, Membership
			Services & Strategy
Christina	(202) 626-7392	christinathomas@aia.org	Director, Membership Operations
	Breia Tai  Kiwani Veletta Jackie Kathy Dana Betteenia Andrew  Korey Alison Phillip Daniel Cedric	Breia         (202) 626-2559           Tai         (202) 626-7455           Kiwani         (202) 626-7488           Veletta         (202) 626-7581           Jackie         (202) 626-7393           Kathy         (202) 626-7565           Dana         (202) 626-7424           Betteenia         (202) 626-8047           Andrew         (202) 626-7391           Korey         (202) 626-7367           Alison         (202) 626-7454           Phillip         (202) 626-7388           Daniel         (202) 626-8050           Cedric         (202) 626-7565	Breia         (202) 626-2559         Breiaclaggett@aia.org           Tai         (202) 626-7455         taicleveland@aia.org           Kiwani         (202) 626-7488         kiwanicooper@aia.org           Veletta         (202) 626-7581         vcrawford@aia.org           Jackie         (202) 626-7393         jder@aia.org           Kathy         (202) 626-7565         kdetgen@aia.org           Dana         (202) 626-7424         dfrench@aia.org           Betteenia         (202) 626-8047         betteeniahillman@aia.org           Andrew         (202) 626-7391         andyhogan@aia.org           Korey         (202) 626-7367         koreyjohnson@aia.org           Alison         (202) 626-7454         akarfeld@aia.org           Phillip         (202) 626-7388         philliplim@aia.org           Daniel         (202) 626-8050         danielneri@aia.org           Cedric         (202) 626-7565         cedricrush@aia.org

#### ▶2017 MEMBERSHIP CALENDAR

The 2017 Membership Calendar encompasses invoicing, dues processing and retention, ecruitment & engagement initiatives

January	February	March
Date Activity	Date Activity	Date Activity
5 <sup>th</sup> 3 <sup>rd</sup> Renewal Reminder	7 <sup>th</sup> 4 <sup>th</sup> Renewal Reminder	TBD Membership Recruitment, Retention, Engagement Webinar 6th 5th Renewal Reminder
31st Final Invoicing Sweep for non invoiced members 31st Monthly DIP process Weekly Membership Fulfillment	28th Monthly DIP process Weekly Membership Fulfillment	13 <sup>th</sup> 6 <sup>th</sup> Renewal Reminder  31 <sup>st</sup> 7 <sup>th</sup> Renewal Reminder – <i>Pre-lapse notification</i>
		31st Monthly DIP process Weekly Membership Fulfillment
April	May	June
Date Activity	Date Activity	Date Activity
11 <sup>th</sup> 8 <sup>th</sup> Renewal Reminder <i>(Lapsed notification)</i> TBD <b>New Member Reception</b>	9th 2017 Official Secretary Lapse communication distributed to all non renewed	20th Final Official Secretary Lapse Reminder
21st 9th Renewal Reminder (2nd Lapsed notification)	31st Monthly DIP process	31st Monthly DIP process
28th Monthly DIP process		Weekly Membership Fulfillment
Weekly Membership Fulfillment	Weekly Membership Fulfillment	
July	August	September
Date Activity	Date Activity	Date Activity
Weekly Membership Fulfillment	Weekly Membership Fulfillment	15th 2018 Call for Dues Deadline! 15th Early Invoicing Begins TBD Membership Recruitment, Retention, Engagement Webinar Weekly Membership Fulfillment
October	November	December
Date Activity	Date Activity	Date Activity
1 <sup>st</sup> – 2018 Invoice Production Begins	1st – Target end date for 2018 Invoice Production 7th 2018 Membership Renewal Reminder	
Weekly Membership Fulfillment	Weekly Membership Fulfillment	Weekly Membership Fulfillment

#### MEMBERSHIP RENEWAL REMINDER NOTIFICATIONS ARE SUBJECT TO CHANGE WITHOUT NOTIFICATION

#### **RECURRING PROCESSES**

- Weekly Membership Fulfillment:
- Payment Processing and Membership:
- (1) (2) (3) (4) (5) Monthly Debiting Process for DIP enrollees last business day of each month: Weekly Renewal Invoicing/Call for Dues and Job Board: Monthly Membership Reporting & Analytics:

#### POINTS OF CONTACT

Wanda Chambers-Steinberg | <u>wandachambers@aia.org</u> Christina Thomas | <u>christinathomas@aia.org</u>

Tai Cleveland | taicleveland@aia.org
Tai Cleveland | taicleveland@aia.org
Steven Bell | stevenbell@aia.org

# MEMBERSHIP OPERATIONAL RESOURCES

#### MEMBERSHIP FORMS AND APPLICATIONS

New members that opt not to join online may complete the membership application that fits the eligibility type for membership. Reinstating members currently do not have the option of reinstating online and are required to complete a paper application. Membership forms are used for current members that wish to change their membership status, transfer to a different chapter or request a reduction/waiver of dues. A completed form is required for all requests.

2017 Membership Applications 2017 Membership Forms

<u>Writable PDF Versions:</u> <u>Writable PDF Versions:</u>

Architect Application Associate to Architect Form

Associate Application Associate to Emeritus Form

International Associate Application Architect to Emeritus Form

New Grad Application – NAAB Degree Holder <u>Transfer Request Form</u>

New Grad Application – Non-NAAB Degree Holder Emeritus Secretary Special Exception Request Form

Word Versions:

**Architect Application** 

**Associate Application** 

**International Associate Application** 

New Grad Application – NAAB Degree Holder

New Grad Application - Non-NAAB Degree Holder

#### 2017 Dues Adjustments/Waivers

Writable PDF Versions:

Dues Adjustment/Waiver FAQ's

Dues Adjustment/Waiver Form

Dues Adjustment/Waiver Form - Exceptional Circumstances

Contact: Kathy Detgen (Manager, Membership Operations) | kdetgen@aia.org | (202) 626-7565

#### ▶2017 DUES INSTALLMENT PROGRAM INFORMATION

The Dues Installment Program is available from October 1 – April 30 for renewing, reinstating and new graduate members. Renewing members are required to enroll online. Reinstating and new graduate members must complete the enrollment form, accompanied by a membership application.

A Dues Installment Adjustment Form is required when an enrollee requests to change or update the credit card number on file for their installments.

#### **General Information**

2017 Dues Installment Program Policies

2017 Dues Installment Frequently Asked Questions

#### 2017 Dues Installment Program Enrollment (Reinstating Members)

\*Enrollment form is for reinstating members only. Renewing members to enroll online.

2017 Dues Installment Program Enrollment Form with 6 Installments (October – January Enrollment)

2017 Dues Installment Program Enrollment Form with 5 Installments – (February Enrollment)

2017 Dues Installment Program Enrollment Form with 4 Installments – (March Enrollment)

2017 Dues Installment Program Enrollment Form with 3 Installments - (April Enrollment)

2017 Dues Installment Adjustment Form (for providing updated credit card information)

Contact: Kathy Detgen (Manager, Membership Operations) | kdetgen@aia.org | (202) 626-7565

#### ▶2017 MEMBERSHIP RENEWAL RESOURCES

The information below includes materials regarding the annual invoicing call for dues production cycle. It also includes a summary of AIA National dues rates from 2009-2016, as well as samples of the 2017 renewal invoices, Robert Ivy, FAIA Renewal letter, renewal reminders, and the final membership lapse letter from the Secretary.

#### Call for Dues Information

2017 Call for Dues Production Cycle Overview and Calendar

2017 Invoice Renewal Production Cycle Chart

#### **Invoice Templates**

Architect
Architect Supplemental Dues
Emeritus Subscription
Associate
International Associate
National Allied

#### President's Renewal Letters

<u>Architect, Associates, International Associates</u> and National Allied Members

**Emeritus Members Only** 

2017 HTML Renewal Template

#### **Renewal Reminders**

November 8: Sample Reminder | Reminder List

December 6: Sample Reminder | Reminder List

January 5: Sample Reminder | Reminder List

February 7: Sample Reminder | Reminder List

March 6: Sample Reminder | Reminder List

March 13: Sample Reminder | Reminder List

March 17: Sample Reminder | Reminder List

#### Official Lapse Notice

**April 11:** Sample Letter (Architect) | Sample Letter (Associate) | Sample Letter (International Associate) | Reminder List

**April 18:** Sample Letter (Architect) | Sample Letter (Associate) | Sample Letter (International Associate) | Reminder List

**April 21:** Sample Letter (Architect) | Sample Letter (Associate) | Sample Letter (International Associate) | Reminder List

#### **Secretary Official Lapse Notice & Reminders:**

**May 9:** Sample Letter (Architect) | Sample Letter (Associate) | Sample Letter (International Associate) | Reminder List

**June 6:** Sample Letter (Architect) | Sample Letter (Associate) | Sample Letter (International Associate) | Reminder List

**June 20:** Sample Letter (Architect) | Sample Letter (Associate) | Sample Letter (International Associate) | Reminder List

#### **Component Webinars**

2017 Membership Renewal Production Process and Operations Highlights Webinar (June 16, 2016)

2017 Membership Renewal Production Process and Operations Highlights PowerPoint Deck (June 16, 2016)

Contact: Tai Cleveland (Manager, Billing & Collections) | taicleveland@aia.org | (202) 626-7455

# MEMBERSHIP ENGAGEMENT RESOURCES

#### ▶2017 MEMBERSHIP ENGAGEMENT RESOURCES

AlArchitech Renewal Banner Communications for Members at risk of Lapsing

Target Date	get Date List Link Banner Message	
	List	Last Issue of AIA Architect. Renew today to Retain Your Benefits
	List	Recently obtained an additional license? Update your profile.  Your Membership is Lapsed! Renew today to retain your benefits
	List	Your membership will lapse in 7 days. Renew today.
	List	Recently licensed? Complete the membership change form. Your membership will lapse in 21 days. Renew today to retain your benefits.
	List	Recently licensed? Complete the membership change form. Your membership is about to lapse. Renew today.
	List	Recently licensed? Complete the membership change form. Your 2016 membership renewal is past due; renew now.
	List	Your 2016 membership renewal is past due; renew now Update your AIA membership information at myprofile.aia.org

#### **Banner Examples**















- Contact: Tai Cleveland (Manager, Billing & Collections) | taicleveland@aia.org | (202) 626-7455
- Contact: Wanda Chambers Steinberg (Director, Membership Engagement) | wandachambers@aia.org | (202) 626-7584
- Contact: Andrew Hogan, Director, Membership Strategy | 202-626-7391

#### **Component Webinars**

#### **Membership Value proposition statement**

"The American Institute of Architects (AIA) is an influential community of nearly 88,000 architects and design professionals seeking to advance their careers and promote the value of architecture. The AIA is an unparalleled source for peer networking, knowledge development, advocacy, community service, and recognition, leading to better career opportunities and greater influence in the global marketplace for our members."

**Letter Templates – Coming Soon!** 

**Thank You for Joining Letter Templates** 

All Member Types

Thank You for Reinstating Letter Templates

All Member Types

Thank You for Renewing Letter Templates

All Member Types

▶ Contact: Wanda Chambers Steinberg (Director, Membership Engagement) | wandachambers@aia.org | (202) 626-7584





Contact: Christina Thoms (Director, Membership Operations) | christinthomas@org | (202) 626-7392

▶ Contact: Wanda Chambers Steinberg (Director, Membership Engagement) | wandachambers@aia.org | (202) 626-7584

#### ▶ MEMBERSHIP PROMOTION RESOURCES – Incentives and Promotions

#### Renew and Win

Renew your AIA membership by December 31, 2016, and be entered to win either 2018 national, state, and local only Membership Dues or choice between AIA ARE ® Prep: Powered by Black Spectacles or Black Spectacles software tutorial. Terms and Conditions for Renew by December 31, 2016 sweepstakes

Review terms and conditions

#### Join and Win

Join or re-join as a member of the AIA October 1, 2016 to December 31, 2016, and be entered to win either 2018 national, state, and local only Membership Dues or choice between AIA ARE Prep: Powered by Black Spectacles or Black Spectacles software tutorial.

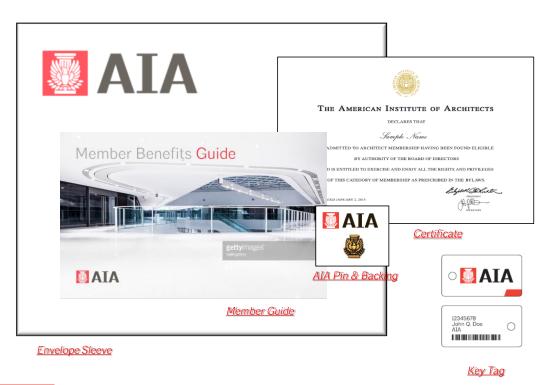
Review terms and conditions.

#### MEMBERSHIP FULFILLMENT RESOURCES

New and reinstating members, and those changing from Associate to Architect category generally receive welcome packages within six to eight weeks . The AIA works with an external vendor who mails packages to members via first class mail. Orders are usually placed on a weekly basis. Members or components can request replacements by contacting Information Central at (800) 242-3837, option 2 or send an email to Infocentral@aia.org. It would be helpful to included the member number.

Welcome packages include membership certificates signed by the AIA President and AIA Secretary (11 x 14 for Architect members and 9 X 12 for Associate, International Associate, and National Allied members) and membership pins (gold tone for Architect and silver tone for Associate and International Associate members). National Allied members do not receive pins. In addition, the welcome package includes an AIA membership card and key fob. Downloadable samples of 2016 membership certificates are available using the link: <a href="Sample Fulfillment Certificates">Sample Fulfillment Certificates</a>. Certificates reflecting the 2017 AIA President & Secretary will begin to go out members after January 2, 2017. A sample certificate is shown below.

# **New Welcome Kit**





Certificate Holder

Membership Card



The American Institute of Architects. This card entities the notice has special member boundrist. The number above your same is your membership number. For exclusive membership assistance, please call: Member Services: 800-242-3837, option 2 Website: als. org



\*Member Certificate will not be updated

Contact: Wanda Chambers Steinberg (Director, Membership Engagement) | wandachambers@aia.org | (202) 626-7584

# STRATEGY RESOURCES

#### ▶ Membership Marketing Resources – Fall Recruitment Prospect List -2016-2017

Obtain prospect lists for the fall new member campaign by region. While every effort was made to ensure no active member was included in this campaign, there is a possibility that a member would receive it due to the complexity of the name/address matching process.

Components are encouraged to inform us of any names that should be removed or addresses that should be updated.

Components may use these prospect lists for their direct marketing outreach recruitment efforts.

#### Fall 2016-2017 (October) Prospect Lists AVAILABLE NOW

To order samples of the direct mail pieces for your internal marketing efforts, please complete the Component Membership Marketing Materials Request

California Northwest & Pacific

Central States Ohio Valley

Florida & Caribbean Pennsylvania

Gulf States South Atlantic

<u>Illinois</u> <u>Texas</u>

Michigan Virginias

Middle Atlantic Western Mountain

New England International Region

**New Jersey** 

**New York** 

North Central States \*Prospect List Field Guide

A disclaimer regarding free convention registration is referenced in the mailer which points to <a href="www.aia.org/join">www.aia.org/join</a>. The disclaimer on the web site states.

"Offer is valid only for first-time new architect, associate, and international associate members who join; and lapsed members (five years or more) who rejoin the AIA between May 17, 2015 and May 21, 2016. Lapsed (four years or less), local, and national allied or affiliate members, and associate members who upgrade members hip to architect are not eligible for this offer. This offer is not transferable and is a one-time offer. This offer is not related to any other local or state AIA component recruitment, dues, or assessment requirements. Membership dues must be paid in full or enrolled in the Dues Installment Program to receive convention registration."

► Contact: Steven Bell , Manager, Membership Reporting & Analysis | 202-626-7593 ► Please contact Andrew Hogan, Director, Membership Strategy | 202-626-7391

# ▶ Membership Marketing Resources – Direct Mailers/Handouts

<sup>\*</sup>The Prospect List Field Guide provides a glossary of the field names in the prospect list. Components are encouraged to reference the Field Guide when reviewing data contained in the prospect list.

#### To order samples of the direct mail pieces for your internal marketing efforts, please complete the Component Membership Marketing Materials Request

2016 Fall 15 for 12 (Oct 2015) Architect Mailer 2016 Fall 15 for 12 (Oct 2015) Associate Mailer:

2016 Fall 15 for 12 (Nov 2015) Architect Mailer 2016 Fall 15 for 12 (Nov 2015) Associate Mailer:

2016 Winter Convention (Jan 2016) Architect Mailer 2016 Winter Convention (Jan 2016) Associate Mailer

#### ▶ Membership Marketing Resources – Fall 2015 Print Ads

Recruitment Print Ads (Use Anytime - Not Date Specific)

#### **Architect Print Ads**

2016 Fall Architect Full Page Color - Free Convention Registration - Joseph Lai, AIA

2016 Fall Architect Half Page Color - No Incentive - Joseph Lai, AIA

2016 Fall Architect Quarter Page Color - No Incentive - Joseph Lai, AIA

2016 Fall Architect Full Page Black and White - Free Convention Registration - Joseph Lai, AIA

2016 Fall Architect Half Page Black and White - No Incentive - Joseph Lai, AIA

2016 Fall Architect Quarter Page Black and White - No Incentive - Joseph La, AIA

2016 Fall Architect Full Page Color – Free Convention Registration -Jessyca Henderson, AIA

2016 Fall Architect Half Page Color - No Incentive - Jessyca Henderson, AIA

2016 Fall Architect Quarter Page Color - No Incentive Jessyca Henderson, AIA

2016 Fall Architect Full Page Black and White - Free Convention Registration - Jessyca Henderson, AIA

2016 Fall Architect Half Page Black and White - No Incentive - Jessyca Henderson, AIA

2016 Fall Architect Quarter Page Black and White - No Incentive - Jessyca Henderson, AIA

#### **Associate Print Ads**

2016 Fall Associate Full Page Color - Free Convention Registration - Danielle Mitchell, Assoc. AIA

2016 Fall Associate Half Page Color - No Incentive - Danielle Mitchell, Assoc. AIA

2016 Fall Associate Quarter Page Color - No Incentive - Danielle Mitchell, Assoc. AIA

2016 Fall Associate Full Page Black and White - Free Convention Registration - Danielle Mitchell, Assoc. AIA

2016 Fall Associate Half Page Black and White - No Incentive - Danielle Mitchell, Assoc. AIA

2016 Fall Associate Quarter Page Black and White - No Incentive - Danielle Mitchell, Assoc. AIA

2016 Fall Associate Full Page Color - Free Conference Registration - Jonathan Tolbert, Assoc. AIA

2016 Fall Associate Half Page Color - No Incentive - Jonathan Tolbert, Assoc. AIA

2016 Fall Associate Quarter Page Color - No Incentive - Jonathan Tolbert, Assoc. AIA

2016 Fall Associate Full Page Black and White - Free Convention Registration - Jonathan Tolbert, Assoc. AIA

2016 Fall Associate Half Page Black and White - No Incentive - Jonathan Tolbert, Assoc. AlA

2016 Fall Associate Quarter Page Black and White - No Incentive - Jonathan Tolbert, Assoc. AIA

# ▶ Membership Marketing Resources – Spring 2016 New Grad Materials

Keep in touch with your new grads this year by promoting 18 months of free memberhip and registration to Convention 2017:

# **New Grad Email**

# New Grad Print Ad

# ▶ Membership Marketing Resources – Winback Efforts

We currently have 28,000 former members of the AIA. These are great opportunities for reinstatements. Call them or email them. This is great project for board members or volunteers. Here are the lists that are available for your use:

<u>Terminated member roster</u> (sort by state or local chapter)

#### 2016 Campaign Lists for Components:

Campaign	List Link
First Quarter Terminated Win Back	<u>List</u>
First Quarter New Grad Outreach	List
January Mail Roster	List
Second Quarter Terminated Win Back	<u>List</u>
Second Quarter Terminated Follow-Up (Convention Area)	<u>List</u>
April Prospect Email	List
May Prospect Email	<u>List</u>
Third Quarter Terminated Win Back	<u>List</u>
Prospect Email	List

2017 Campaign	List Link
2016 Fourth Quarter Terminated Win Back	<u>List</u>
2016 October Email Roster	<u>List</u>

Please contact Andrew Hogan, Director, Membership Strategy | 202-626-7391

# ▶ Membership Marketing Resources – Fall Recruitment and Retention Web Ads

Recruitment Advertisements - Web Retention Advertisements - Web **Jump Start Your Career Jump Start Your Career** Web Ad 120x240 Recruitment Web Ad 120x240 Retention Web Ad 150x150 Recruitment Web Ad 150x150 Retention Web Ad 220x180 Recruitment Web Ad 220x180 Retention Web Ad 300x100 Recruitment Web Ad 300x100 Retention Web Ad 470x60 Recruitment Web Ad 470x60 Retention Web Ad 600x100 Recruitment Web Ad 600x100 Retention

#### ▶ Membership Marketing Resources – Career Center Handouts

New 2016 Career Center Handouts are available for both Employers and Job Seekers:

Employers – 5 versions

<u>Job Seekers – 5 versions</u>

Please help promote the AIA Career Center by bringing these materials to your next event, firm or school visit.

#### ▶ RESOURCES TO VERIFY FELLOWSHIP (FAIA) ELIGIBILITY

<u>Eligibility Requirement</u>: Architect members who have been in good standing for at least ten years may be nominated for Fellowship.

During previous system conversions, there has been some data transfer issues that affect our ability to determine with 100% accuracy the historical data without additional, manual fact checking. We are working to correct data in our system to be able to identify all members' history with complete accuracy. Once that process is complete we can provide a list of FAIA eligible members with certainty. Until that time, we can only provide resources to help verify members' eligibility.

Once you have determined a list of members that you would like to submit to be considered for Fellowship, and prior to completing the application process, you need to verify that the members are, in fact, eligible. There are two resources to be used to verify the 10 years of membership for a member to be eligible for Fellowship.

- 1) AIA History Archive Data
  - AIA History Archive Data User Guide
  - Contact: Nancy Hadley (Manager, Archivist & Records) | nhadley@aia.org | (202) 626-7496
- 2) FAIA Netforum Report Instructions and User Guide

#### **▶**MEMBERSHIP REPORTING RESOURCES

Member & Component Support will continue to support the Components with management of their membership data report. We have outlined a glossary that allows each Component to know what the report we are producing, frequency of the report and where the report can be found. Listed below are reports that can be accessed by the Components on a weekly or monthly basis.

Report Type	Frequency	2015 Location	2016 Location
Membership Renewal Comparison	Monthly	Component Service Network: Membership Resources > Reports - Membership Counts and Rosters > 2015 Membership Reports > 2015 Membership Renewal Comparison Reports	Component Service Network: Membership Resources > Reports - Membership Counts and Rosters > 2016 Membership Reports > 2016 Membership Renewal Comparison Reports
National Membership Demographics Reports	Monthly	Component Service Network: Membership Resources > Reports - Membership Counts and Rosters > 2015 Membership Reports > 2015 Monthly Demographics Report	Component Service Network: Membership Resources > Reports - Membership Counts and Rosters > 2016 Membership Reports > 2016 Monthly Demographics Report
National Historical Membership Performance Summary Report	Monthly	Component Service Network: Membership Resources > Reports - Membership Counts and Rosters > 2015 Membership Reports > National Historical Membership Performance Summary Report	Component Service Network: Membership Resources > Reports - Membership Counts and Rosters > 2016 Membership Reports > National Historical Membership Performance Summary Report
Regional Historical Membership Performance Summary Report	Monthly	Component Service Network: Membership Resources > Reports - Membership Counts and Rosters > 2015 Membership Reports > Regional Historical Membership Performance Summary Report	Component Service Network: Membership Resources > Reports - Membership Counts and Rosters > 2016 Membership Reports > Regional Historical Membership Performance Summary Report
Component Historical Membership Performance Summary Report	Monthly	Component Service Network: Membership Resources > Reports - Membership Counts and Rosters > 2015 Membership Reports > Component Historical Membership Performance Summary Report	Component Service Network: Membership Resources > Reports - Membership Counts and Rosters > 2016 Membership Reports > Component Historical Membership Performance Summary Report

▶ Contact: Steven Bell , Manager, Membership Reporting & Analysis | 202-626-7593 ▶ Contact: Andrew Hogan, Director, Membership Strategy | 202-626-7391

# CONTINUING EDUCATION RESOURCES

# **▶** Continuing Education Resources

Continuing education resources are designed to provide guidelines, tools, how-to's and templates at your finger tips to assist in day-to-day continuing education duties and responsibilies.

#### **Frequently Asked Questions**

AIAU FAQ's

Provider FAQ's

Audit Process FAQ's

AIA CES Member FAQ's

**CES Guidelines** 

CES Provider Manual 1.0: Policies and Procedures

Course Catalog and Topics

**HSW Guidelines** 

**Speaker Agreement** 

**CES Logos** 

CES Logo Black- JPEG

CES Logo Black-PNG

**How-To Guides** 

How to Search for AIA Approved Courses

**Guidelines for Renewing a Course** 

How to Check Your Course Status

How to Submit Course Attendance by Course, Session or User

How to Submit a Course for Approval via bulk Import

How to Submit Attendance via Bulk Upload

How to Submit Course for Approval

How To View Member Attendance- Report

**Verify Attendance Reporting** 

# **CES Templates**

AIA CES Course Submission Template

**Certificate of Completion** 

CES Course Attendance Template

Course Achievement Import Template

**Course Evaluation Template** 

Course Import Template

**Quality Assurance Slides** 

#### **Resources For CES Audit Questions**

**Audit Process FAQ's** 

Waiver Form

Sample letter from Components to members regarding CES Audit

Instructions - How to download audit lists in NetForum

<sup>▶</sup> Contact: Dana French (Sr. Manager, Call Center Operations | dfrench@aia.org | (202) 626-7424

#### **OTHER HELPFUL RESOURCES**

#### 2017 Membership Policies

► Contact: Kathy Detgen (Manager, Membership Operations) kdetgen@aia.org | (202) 626-7565

#### Member Benefit and Resources Guide

Contact: Wanda Chambers Steinberg (Director, Membership Engagement) wandachambers@aia.org | (202) 626-7584

#### 2016 Member & Component Support Resource Guide

Contact: Christina Thomas (Director, Membership Operations)
<a href="mailto:christinathomas@aia.org">christinathomas@aia.org</a> | (202) 626-7392

#### Trademark Guidelines for Use of AIA Designations

Contact: Christina Thomas (Director, Membership Operations) <a href="mailto:christinathomas@aia.org">christinathomas@aia.org</a> | (202) 626-7392